ACQUIRED VERSUS NON-ACQUIRED GREEK FIRMS: A Test of Two Limited - Dependent Models

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ABSTRACT

Merger activity in the decade of 1980's is known as the so-called merger fever or merger mania. The "incorrigible twins" of acquired and non-acquired firms, and, secondarily, of acquiring and acquired firms appear to be prevalent in the literature. Although the phenomenon is with no boundaries, it is mainly examined in US and UK. Greek evidence highlights the situation in a specific country, and adds empirical findings in the literature. Although the investigation is in a far different business environment, empirical findings are very close to their own counterparts in some respects. Current ratio, long-term debt, and inventory to sales prevail in the discrimination of acquired versus non-acquired Greek firms. (JEL: C32, C33, C35, G34, M2, M4).

1. Introduction

In the decade of 1980's, merger activity appeared as a merger mania and/or a merger fever, at least, in Europe. The phenomenon appeared first in the US around the beginning of the 19th century. Business enterprises have been used to consider merging as a means to achieve several business objectives (i.e. reorganization, elimination of inefficient target management, etc.). In addition, merging has been considered as a means for achieving several macroeconomic objectives (i.e. increased utilization of resources, increase of market power, etc.). In the decade of 1980's EEC mergers aimed at the implementation of supplementary business activities, their expansion, a more rational organization, and the strength of the market power. Greek companies used merging mainly with the purpose of making their firms healthy so that be able to avoid any business failure, expanding their business activities, making a capital restructure, strengthening market power, increasing economies of scale and, finally, for tax purposes. Worth noting that Company Law 2190/1920 has been adjusted to the

Third EEC Directive concerning mergers of S.A. Companies since 1978 in order to make the legal statute as much favourable to the enlargement to Greek Companies.

In the literature voluminous theories have explained the phenomenon to a great extent. Merger motives have been discussed both theoretically and empirically. Less research interest has been devoted to the study of acquired versus non-acquired firms. Matching these two groups is of utmost importance and has been infantly introduced in the literature (Harris, R., et al., 1982; Palepu, R., 1986; Jaggi, B. and J. Considine, 1990; McGuckin, R., S. et al., 1991). Empirical results provide insights into the characteristics of acquired firms in US and UK. Greek data may provide empirical results being equivalent or with some disrepancies from their counterparts.

This paper investigates factors that may differentiate the acquired from non-acquired firms. The intent is to highlight a widely observed business event in a specific country, and also to provide further empirical findings through an application of two models widely used in similar areas (firm failure, bankruptcy, reorganization, liquidation, and bond ratings, among others). The paper is organized as follows. Next Section reviews the literature with a concentration limited to the characteristics of acquired versus non-acquired firms. Section 3 discusses the research design, the sample selection, and the data used. Section 4 explains the statistical techniques used in the analysis. The empirical findings are discussed in Section 5. Section 6 concludes the paper and suggests directions for further future research.

2. Review of the Literature

A characteristic feature of both theoretical and empirical research is the high diversity of articles written on the subject. Various scholars with a concentration on various fields of business and economics have dealt with the subject. The following grouping of surveys justifies the diversity of studies. One could find articles with an emphasis placed on (i) the external growth of a business enterprise (Dewey, D. (1961); Jing, M. (1989)), (ii) the effects on the value of a business firm (Higgins, B. and Schall, L. (1975); Shrieves, R. and D. Stevens (1979)), (iii) the acquired and acquiring firms' characteristics (Harris, R. S. (1982); Stevens, D. (1973)), (iv) the effects on shareholders (Asquith, T. et al. (1981; 1983)), (v) the conflicts between bondholders and stockholders (Jensen, M. and W. Meckling (1976); Galai, D. and R. W. Masulis (1976); Lewellen, W. (1983)), (vi) the co-insurance effects (Kim, E. and J. Cornell (1977)), (vii) the

maximum price (Schwartz, S. (1966)), (via) tender-offers, take-overs bids, and medium of exchange (Smilley, R. (1976); Carleton, W. et al. (1983); Travlos, N. (1987); Jarrell, G.; J. Brickley; and J. Netter (1988)), (ix) the theory of conglomerate mergers and the type of control (Rubenstein, M. (1973); Scott, J. (1977)), (x) the market for corporate control (Manne, M. (1965)), (xii) the take-overs phenomenon and the theory of the firm (Jensen M. and R. Ruback (1983)), (xiii) the net present value (Malatesta, P. (1983)), (xiv) the lending theory (Lewellen, W. (1971)), (xv) the horizontal merger and market share theory (Tremblay, V. and C. Tremblay (1988)), (xvi) the industrial market structure and/or industrial organization (Stewart, J. F. et al. (1984); Stigler, G. L. (1950)), (xvii) the collusion theory and pooling of interests (Weis, W. (1965); Jacquemin, A. (1981); Eckbo, B. (1983; 1985); Waltham, K. (1988)), (xviii) the prediction of corporate failure, bankruptcies or acquisitions (Penrose, E. (1966); Reid, S. R. (1968)), (xix) the multinational acquisitions for expansion (Schnierderjans, M. and J. Hoffman (1992)), (xx) the economic growth (Melicher, M. et al. (1983)), e.t.c.

Harris R. et al. (1982) stated that a crude division of the schools of thought on merger activity is between a) theories and, hence, merger motives based on capital market valuations of corporations, and, b) theories based on the actions of managers (or promoters) not necessarily motivated by capital market values. Harris R., et al. (1982) has also criticized the literature. He states that there is a number of possible reasons for inconsistencies. Essentially, scholars aim at testing particular theories of merger motivation and thus either apply general models to specific sets of acquired firms (rather than the whole population of acquired firms), i.e. looking for one motive in a polulation where other motives could exist. Harris, R. et al. (1982) in their own work assume that the characteristics of any firm can be used to construct an unobservable index of the firm's attractiveness as a potential acquisition. In consistence with their criticism, they examined samples containing equal numbers of acquired and non-acquired firms in a ratio of acquired to non-acquired firms roughly in line with that of the population of major US corporations and, their results indicated that apart from the size of the only one ratio i.e. P/E ratio was important for differentiating the acquired firms from non-acquired firms. Authors concluded that other variables for differentiation purposes were not the same over the period of time. Palepu (1986) has found evidence that acquired and non-acquired firms exhibit significantly different financial characteristics. On the other hand, financial characteristics of acquired firms differed significantly from one study to another. Evidently, one explaining factor is that owner controlled firms behave differently compared to non-owner controlled firms (Bothwell, 1980; Jaggi and Considine, 1991). Palepu (1986) standpoint has been based upon the inefficient manage217

ment hypothesis* which implies that financially distressed and non-owner controlled firms are more likely to be the target for an acquisition. Jaggi and Considine (1990) matched non-owner controlled firms with owner-controlled acquired firms using a logit model and concluded that firms with financial characteristics indicative of financial distress are more likely to be acquired when they are non-owner controlled firms. Last, and in a further economic perspective, McGuckin, R. et al. (1991) found evidence that take-overs when measured by size of acquired line — of — business levels generally involve areas directly related to the activities of the acquiring firm.

3. Research Design, Sample Selection, and Data Used

Corporate acquisitions have been considered as an alternative to bankruptcies and liquidations. Hence, the business decision about a merger is the next step. The point is which company is acquired. In such a framework, one should examine whether some more (or some less) companies should be merged. This presumes an analysis capable of classifying factors that influence the acquisition of a distressed or non-distressed firm provided that both acquired and non-acquired firms can be characterized by such attributes. Therefore, two groups of companies have been selected: 1) acquired and, 1) non-acquired firms. The sample has been determined based upon the acquired firms' data availability in terms of the number of companies declared as partners in files of the Ministry of Commerce (Division of S.A. Companies). According to the records, thirty eight companies have been merged during this period. Thirty two of them are in manufacturing and six are in commerce. A matching sample of seventy six non-acquired firms — which are in two groups and double of acquired firms, was extracted randomly from Financial Directory of Greek Companies' Annual File where firms were matched by year of observation, branch of industry and size with size defined by number of employees. The final sample thus consists of thirty eight acquired and seventy six non-acquired firms yielding 104 data points (A list of firms is available upon request). Data have been gathered using both national data bases (National Statistical Service of Greece, Financial Directory of Greek Companies, Government Gazzette), and personal contacts.

^{*} The inefficient management hypothesis considered by Palepu (1986), is viewed positively, that is, as a managerial welfare hypothesis whereas the management of target firms will respond positively to tender-offers if they can increase their utility although managers are hired to take care of the shareholders' interest. In opposite, the shareholders' hypothesis implies that managers react to tender-offers to further the shareholders' interest.

4. Model Structure and Statistical Techniques

Part One: Selection of Variables

Variables employed in the literature are at least some main liquidity, profitability, leverage and activity ratios. In this paper two more variables are used. Both these are growth measures (sales growth and employment growth). In a primary data set, the following variables have been selected.

LIQUIDITY RATIOS

Current Ratio (CURR)

Quick Ratio (QUIR)

PROFITABILITY RATIOS

Return on Assets (ROA)

Return on Fixed Assets (ROFA)

FINANCIAL LEVERAGE RATIOS

Long-term Debt to Assets (LTDA)

Debt to Assets Ratio (DAR)

ACTIVITY RATIOS

Inventory to Sales Ratio (ISR)

Net Sales to Total Operating Assets (NSAR)

GROWTH MEASURES

Sales Growth (SGR)

Employment Growth (EGR)

FIXED ASSETS TO TOTAL ASSETS

Fixed Assets to Total Assets (FATA)

The purpose that each ratio serves, is described below as in the order of the above listing.

- *Ability to meet short-term debt obligations
- *Measure of short-term liquidity
- *Profitability of all assets employed in the business
- *Return of firm's productive assets
- •Greater than unit is highly unusual
- *External financing of assets
- •Management's ability to turn inventory into sales
- •Sales generating ability of the firm's total assets
- •Prosperous market opportunities
- •Expansion prospects
- •Proportion of fixed tangible assets to total assets

These eleven factors for each company two years prior to the merger were examined.

Part Two: Background on the Selected Statistical Techniques

A univariate analysis between groups is prioritized to provide an idea of the extent of the differences between groups and of which variables are responsible. Discriminant analysis is used, first. Discriminant analysis is principally concerned with the determination of Y_i which acts as an operator of discrimination or classification. A given observation on X_i denoted by X_i * generated according to a density H_1 or H_2 , is classified into the group characterized by either H_1 or H_2 . The decision variable Y_i is defined by the rule Y_i = 1 if X_i * is classified into H_1 . In other words, Y_i represents the state of nature and \hat{Y}_i the decision variable. Considering Y_i as a random variable (Bayesian rule), we have:

{
$$\hat{\mathbf{Y}}_i = 1$$
 if $P(\mathbf{Y}_i = 0/\mathbf{X}_i^*)$ $L_{10} < P(\mathbf{Y}_i = 1/\mathbf{X}_i^*)$ L_{01} }.
{ $\mathbf{Y}_i = 0$ otherwise } where $P(\mathbf{Y}_i = 1/\mathbf{X}_i^*)$ as a posterior probability of $\mathbf{Y}_i = 1$.

Discriminant analysis specifies a joint distribution of Y_i and X_i*, not just the conditional distribution of Y_i and X_i*. To identify the most significant discriminatory variables, step-wise discriminant analysis is used. Logistic regression which is used next is preferable not only because of theoretical reasons but due to the particularities of the sample selection. Theoretically, logistic regression is usually preferable to discriminant analysis when one wants to see the contribution of each variable to differentiating between groups. It is also effective even when the main objective is classification. Here, we have matched data. Instead of independent samples of non-acquired and acquired companies, the non-acquired companies have been selected to match the acquired companies in respect of certain characteristics.

A logit model specifies the conditional distribution on the binary dependent variable Y given the explanatory variables (covariates). Discriminant analysis begins with the conditional distribution of covariates (X) given Y. A logit model assumed that $g(x) = \text{logit } \{\Pi(\chi)\}$ is the linear function of covariates (x) with the logit as the dependent variables. Specifically, g(x) = a + b' x with $\Pi(\chi)$ denoting the conditional probability that Y occurs conditional that it did not occur, that is, $\Pi(\chi) = P(Y = 1/Y = 0)$ with Y denoting the outcome variable. A probit analysis could also be used as it is widely used in the literature. Because for most problems there is relatively little difference between the normal (i.e. probit and logistic) specifications, it is not necessary to use a probit model*.

* Similar to logit, there is an underlying latent variable y^* and an observed variable y_i which is related to y_i^* through the relation:

$$y_i = 1$$
 if $y_i^*>0$ and $y_i = 0$ if $y_i^*<0$ (or $y_i^*=0$)

The model is defined by the regression $y_i^* = b^* x_i + u_i$ where u_i as independent and identically distributed random variables with mean 0 has the normal distribution.

5. Empirical Findings

Univariate comparisons between groups indicate that at the 5% level of significance, only three variables differ between groups. Friedman test which is a suitable one for ordinal data highlights the variables. These are CURR(t-2), and QUIR(t-2), namely, current ratio and quick ratio two — years — before, the merger.

TABLE 1 Summary Statistics for Acquired and Non-Acquired Companies

| | Media | value in | Group_ | Fried | man Test | |
|----------------|-------------|------------|------------|--------|----------|--|
| Variable | A | Non-A | cquired | Xz^2 | p-value | |
| | Acquired | Group 1 | Group 2 | ΑZ | p-value | |
| Panel A: One-Y | ear-Before | | | | | |
| CURR | 1.42 | 1.17 | 1.35 | 6.53 | 0.038 | |
| QUIR | 0.95 | 0.64 | 0.85 | 6.53 | 0.038 | |
| ROA | 0.04 | 0.03 | 0.08 | 3.84 | 0.150 | |
| ROFA | 0.15 | 0.10 | 0.35 | 1.89 | 0.390 | |
| LTDA | 0.10 | 0.02 | 0.06 | 2.38 | 0.300 | |
| DAR | 0.57 | 0.72 | 0.64 | 2.58 | 0.280 | |
| ISR | 0.37 | 0.67 | 0.38 | 2.65 | 0.270 | |
| NSAR | 0.74 | 0.50 | 0.76 | 4.79 | 0.090 | |
| SGR | 4.44 | 18.20 | 23.33 | 1.20 | 0.550 | |
| ·EGR | 0.00 | 0.00 | 0.00 | 1.63 | 0.440 | |
| FATA | 0.30 | 0.22 | 0.22 | 1.63 | 0.440 | |
| Panel B: Two-Y | ears-Before | | | | | |
| CURR | 1.61 | 1.22 | 1.31 | 6.69 | 0.035 | |
| QUIR | 0.88 | 0.66 | 0.81 | 4.17 | 0.120 | |
| ROA | 0.06 | 0.04 | 0.07 | 2.46 | 0.290 | |
| ROFA | 0.29 | 0.18 | 0.31 | 0.74 | 0.690 | |
| LTDA | 0.11 | 0.03 | 0.03 | 3.66 | 0.160 | |
| DAR | 0.60 | 0.69 | 0.65 | 2.46 | 0.290 | |
| ISR | 0.38 | 0.50 | 0.34 | 0.76 | 0.680 | |
| NSAR | 0.57 | 0.56 | 0.71 | 0.23 | 0.890 | |
| SGR | 14.50 | 14.41 | 29.00 | 5.48 | 0.065 | |
| EGR | 0.00 | 0.76 | 2.09 | 0.59 | 0.740 | |
| FATA | 0.28 | 0.23 | 0.17 | 0.74 | 0.690 | |

Even though differences appear to be small, this does not mean that discriminant analysis and other binary (dichotomous) models (which being multiv-

ariate methods depending on combinations of variables, not on single variables) will not be successful. The Friedman test as used above, is a non-parametric method. It uses the order of the measurements, not their actual numerical values. Friedman test was chosen because several variables have from one to three outliers. The trouble with outliers is that they have a very big influence on results in parametric analysis which includes all the multivariate analyses (discriminant, logistic, and so on).

TABLE 2
Classification Matrix, Correctly Classified (Summary of Results)

| | Acquired | Non-Acquired | All Companies | |
|-------------------------|----------|--------------|---------------|--|
| Panel A: Not Omitted Or | utliers | | | |
| All Variables | 52.0% | 86.8% | 76.3% | |
| | (12/25) | (59/68) | (71/93) | |
| One-Year-Before | 45.7% | 68.1% | 60.8% | |
| | (16/35) | (49/72) | (65/107) | |
| Two-Years-Before | 52.0% | 79.4% | 72.0% | |
| | (13/25) | (54/68) | (67/93) | |
| anel B: Outliers Omitte | d | | | |
| All Variables | 68.4% | 68.8% | 68.7% | |
| | (13/19) | (44/64) | (57/83) | |
| One-Year-Before | 74.1% | 51.5% | 57.9% | |
| | (20/27) | (35/68) | (55/95) | |
| Two-Years-Before | 57.9% | 71.9% | 68.7% | |
| | (11/19) | (46/64) | (57/83) | |

It is often necessary to omit the cases with outliers. Also, in a multivariate analysis, we usually have to omit cases with missing data. This means that in most of the following analysis, the numbers of cases are less than the original number of companies. Thus far, in the above Table 2, numbers in parentheses indicating number of cases are herein. Note that classification using just the one-year-before data is hardly better than 50% correct. Things are a bit better with the two — years — before data, but not much. Step-wise discriminant analysis with all outliers included, provides evidence that four variables were marginally statistically significant. These are the following:

Current ratio in one-year-before, p-value = 0.057 Current ratio in two — years — before, p-value = 0.057 Long-term debt to assets in two — years — before, p-value = 0.037 Inventory to sales ratio, p-value = 0.094. These all have positive coefficients. Higher values were associated with the group of acquired companies. Using these variables, the correct classification in percentage was as follows:

i

Acquired 55.9% (15/34) Non-Acquired 79.2% (57/72) All Companies 67.9% (72/106)

With outliers excluded, the most significant variable is the long-term debt to assets with two — years — before data (p-value = 0.09), and the difference is not really statistically significant.

The discriminant function after the second step has as follows:

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\begin{split} D_{i(t^{-1},\ t^{-2})} &= 0.8968770E - 01 + 0.1923361E - 05CURR_{(t^{-1})} + 0.8581346E - 07CURR_{(t^{-2})} - 1.259156ROA_{(t^{-1})} \\ &+ 0.8887074ROA_{(t^{-2})} - 0.1778587E - 06ROFA_{(t^{-1})} - 2.854022LTDA_{(t^{-1})} \\ &+ 5.973592LTDA_{(t^{-2})} - 0.7099630DAR_{(t^{-1})} + 0.7986361_{(t^{-2})} - 0.3188560ISR_{(t^{-1})} \\ &+ 0.7479969E - 02ISR_{(t^{-2})} - 0.7321143NSAR_{(t^{-1})} + 0.4973969NSAR_{(t^{-2})} + 0.1963396E - 03SGR_{(t^{-1})} \\ &- 0.1122497E - 02SGR_{(t^{-2})} - 0.5926022E - 03EGR_{(t^{-1})} + 0.2454141E - 02EGR_{(t^{-2})} \\ &- 2.161163FATA_{(t^{-1})} + 1.646772FATA_{(t^{-2})} \end{split}
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In case of outliers omitted, discriminant function incorporates the QUIR_(t-1) and the discriminant coefficients become too much different than before.

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\begin{split} \mathbf{D}_{3[t-1,\ t-2]} *&= -2.861038 - 0.1889965 CURR_{(t-1)} + 0.2676183E - 01 CURR_{(t-2)} + 0.6109430 QUIR_{(t-1)} \\ &+ 0.495303 ROA_{(t-1)} - 2.188762 ROA_{(t-2)} + 0.3155792E - 01 ROFA_{(t-1)} \\ &- 0.5702468E - 02 ROFA_{(t-2)} + 5.435908 LTDA_{(t-1)} - 11.62214 LTDA_{(t-2)} + 0.6250509 DAR_{(t-1)} \\ &+ 1.755325 DAR_{(t-2)} + 0.36147911 SR_{(t-1)} - 0.1549530E - 03_{(t-2)} + 0.2150413 NSAR_{(t-1)} \\ &+ 0.5234366 NSAR_{(t-2)} + 0.4344779E - 02 SGR_{(t-1)} + 0.6127029E - 04 SGR_{(t-2)} \\ &- 0.1867662E - 01 EGR_{(t-1)} - 0.1182918E - 02 EGR_{(t-2)} + 1.931275 FATA_{(t-1)} + 0.3935024 FATA_{(t-2)} \end{split}
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Classification findings using logit are shown in next Table 3. Results indicate that discriminant analysis is more efficient than logit. Classification accuracy is very poor using logit. Even theoretically it has been argued that if the explanatory variables are normally distributed, then one should use discriminant analysis.

TABLE 3 Classification Table for Group

| Panel A: All Data | r) | | | | |
|-------------------|------------|--------|-----|----------|---------|
| | 1 | 3 | Pe | ercent (| Correct |
| | Pred | licted | | | |
| Observed | 1 | 1 | 65 | 3 | 95.59% |
| | 3 | 3 | 22 | 3 | 12.00% |
| | | | | | 73.12% |
| Panel B: One-Yea | ar-Before | | | | |
| | 1 | 3 | v | | |
| | Pred | licted | | | |
| Observed | 1 | 1 | 72 | 0 ' | 100.00% |
| | 3 | 3 | 34 | 1 | 2.86% |
| | | | | | 68.22% |
| Panel B: Two-Yea | ars-Before | 1 | | | |
| | 1 | 3 | | | |
| | Pred | licted | | | |
| Observed | 1 | 1 | 66 | 2 | 97.06% |
| | 3 | 3 | 24 | 1 | 4.00% |
| | | | Ove | eral | 72.04% |

Original value 1-3 encodes as 0-1 classification

As shown in next Table 4 which depicts the binary logistic regression statistics, the constant term plays the most significant role and the only significant variable that explains the model is the LTDA, namely, long-term debt to assets ratio. This has also been specified using the discriminant analysis.

Higher values of odds ratio relate only with LTDA, namely, the long-term debt to assets ratio and indicate that this factor appears so many times more frequent among the two main groups of companies (acquired versus non-acquired companies). Besides, using the Wald-test with a critical value of 2 which would lead to an approximate level of significance of 0.05, the above Table indicates that only LTDA is significant in the model.

In summary, all the above findings indicate that there is a homogeneity in the business sector in Greece. It is characterized by poor liquidity affected by its intrinsic component of inventories. The rate of return is generally low, and debt is the main source of financing. Acquired companies are prototyped in sales

TABLE 4
Binary Logistic Regression Statistics

| Variables | Logistic Coefficient | Wald Test | Degrees of Freedom | Significance | Odds Ratio |
|-----------------------|-------------------------|--------------|-----------------------|--------------|---------------|
| Panel A: Two - Years | - Before | | | | |
| Constant | -1.3672 | 18.0127 | 1 | 0.0000 | |
| | (0.3221) | | | | |
| $CURR_{(t-2)}$ | 0.0668 | 0.1337 | 1 | 0.7146 | 1.0691 |
| | (0.1827) | | | | |
| $QUIR_{(t-2)}$ | -0.1005 | 0.1337 | 1 | 0.7146 | 0.9044 |
| | (0.2748) | | | | |
| $LTDA_{(t-2)}$ | 2.9358 | 2.9269 | 1 | 0.0871 | 18.8361 |
| | (1.7160) | | | | |
| Panel B: One - Year - | Before | | | | |
| Constant | -0.7503 | 13.0012 | 1 | 0.0003 | |
| | (0.2081) | | | | |
| $QUIR_{(t-1)}$ | 2.24E-06 | 0.3608 | 1 | 0.5481 | 1.000 |
| | (3.733E-06) | | | | |
| Panel C: All Data | | | | | |
| Constant | -1.3961 | 16.3097 | 1 | 0.0001 | |
| | (0.3457) | | | | |
| $QUIR_{(t-1)}$ | 4.09E-06 | 0.0602 | 1 | 0.8062 | 1.000 |
| | (1.666E-05) | | | | |
| $SGR_{(t-1)}$ | -0.0057 | 1.6553 | 1 | 0.1982 | 0.9944 |
| | (0.0044) | | | | |
| $SGR_{(t-2)}$ | 0.0513 | 0.1766 | 1 | 0.6743 | 1.0527 |
| | (0.1222) | | | | |
| $QUIR_{(t-2)}$ | -0'0772 | 0.1766 | 1 | 0.6743 | 0.9257 |
| | (0.1838) | | | | |
| $LTDA_{(t-2)}$ | 3.8198 | 4.4248 | 1 | 0.0354 | 45.5934 |
| | (1.8951) | | | | |
| ISR _(t-2) | 0.0112 | 0.4480 | 1 | 0.5033 | 1.0113 |
| | (0.0167) | | | | |

difficulties, long-term debt, employment recession and with an organic interest on enlargement of the company in a belief of a dogma that competition is faced by large size. This is consistent with the constituted acts of the State aiming at the enlargement of Greek companies, (small and medium-sized enterprises represent 99.9% of all companies in Greece).

In conclusion, acquired firms in Greece seem to approximate Harris et al. findings although in a different business context. Capital market as in Harris et al. has not been involved in the merger activity. On the other hand, Greek findings are not strictly consistent with Palepu's findings that acquired and non-acquired firms exhibit significantly different characteristics. Greek evidence focuses the difference mainly on long-term debt that acquired companies bear, indeed. In all other respects, the corporate sector in Greece suffers from the same headache.

6. Conclusions and Suggestions for Further Future Research

Acquired companies are differentiated from non-acquired companies based on the following discriminatory variables: current ratio, long-term debt, and inventory to sales ratio. Classification accuracy is good enough using discriminant analysis. Percentages are almost the same as in UK (around 68.00%), and relatively close to US findings drawn from an application of discriminant analysis in non-bankrupt and bankrupt firms (80.00%). On the other hand, findings are consistent with national acts statuted in the beginning of 1980's aiming at an enlargement of the firms' size. Corporate acquisitions seem to be consistent with this direction in a belief that competition can be faced more easily by a large rather than a small-sized business enterprise. Nowadays, a query is concerned with the capital market since it has not been involved in the merger activity even though capital market-based studies are very emphatic in the literature. How the situation could be formed is of utmost importance and research toward this direction should be desirable.

APPENDIX I
Binary Logistic Regression Statistics per Company

Panel A: AH Data ID Observed

| | Group | Pred | PGroup | Resid | ZResid | | Group | Pred | PGroup | Resid | ZResid |
|----|-------|------------|--------|-------|---------|----|-------|--------------|--------|--------|--------|
| 1 | S1** | 1940 | | | | 1 | S1** | | | 58 | 28 |
| 2 | S1 | .1552 | 1 | 1552 | 4286 | 2 | S1 | .1721 | 1 | 1721 | 4560 |
| 3 | S1 | .1626 | 1 | 1626 | 4407 | 3 | S1 | .0521 | 1 | 0521 | 2345 |
| 4 | S1 | .2146 | 1 | 2146 | 5227 | 4 | S1 | .2245 | 1 | 2245 | 5381 |
| 5 | S1 | .3653 | 1 | 3653 | 7586 | 5 | S1 | .2160 | 1 | 2160 | 5250 |
| 6 | S1 | .3847 | 1 | 3847 | 7907 | 6 | S1 | .2451 | 1 | 2451 | 5698 |
| 7 | S1** | .5598 | 3 | 5598 | -1.1276 | 7 | S1 | .3066 | 1 | 3066 | 6650 |
| 8 | S1 | .1872 | 1 | 1872 | 4799 | 8 | S1 | .1892 | 1 | 1892 | 4831 |
| 9 | S1 | .1722 | 1 | 1722 | 4562 | 9 | S1 | .1532 | 1 | 1532 | 4254 |
| 10 | S1** | (* | # | | 35 | 10 | S1** | (*) | | 95 | |
| 11 | SI | .3053 | 1 | 3053 | 6629 | 11 | S1 | .2154 | 1 | 2154 | 5239 |
| 12 | S1 | .1892 | 1 | 1892 | 4830 | 12 | S1 | .2589 | 1 | 2589 | 5910 |
| 13 | S1 | .0096 | 1 | 0096 | 0986 | 13 | S1 | .3342 | 1 | 3342 | 7085 |
| 14 | S1** | .7045 | 3 | 7045 | -1.5442 | 14 | S1 | .3110 | 1 | 3310 | 6718 |
| 15 | S1 | .2277 | 1 | 2277 | 5430 | 15 | S1 | .3391 | 1 | 3391 | 7163 |
| 16 | S1 | .2367 | 1 | 2367 | 5569 | 16 | S1 | .3328 | 1 | 3328 | 7062 |
| 17 | S1 | .1906 | 1 | 1906 | 4853 | 17 | S1 | .0982 | 1 | 0982 | 3301 |
| 18 | S1 | .2021 | -1 | 2021 | 5032 | 18 | S1 | .2055 | 1 | 2055 | 5085 |
| 19 | S1 | .1958 | 1 | 1958 | 4935 | 19 | S1 | .2023 | 1 | 2023 | 5036 |
| 20 | S1 | .2084 | 1 | 2084 | 5132 | 20 | S1 | .2698 | 1 | 2698 | 6078 |
| 21 | S1 | .0000 | 1 | .0000 | 0012 | 21 | S1 | .1641 | 1 | 1641 | 4430 |
| 22 | S1 | .1280 | 1 | 1280 | 3831 | 22 | SI | .1999 | 1 | 1999 | 4998 |
| 23 | S1 | .0735 | 1 | 0735 | 2816 | 23 | S1 | .1460 | 1 | 1460 | 4135 |
| 24 | SI | .1852 | 1 | 1852 | 4768 | 24 | S1 | .1798 | 1 | 1798 | 4681 |
| 25 | S1 | .3012 | 1 | 3012 | 6566 | 25 | S1 | .1580 | 1 | 1580 | 4333 |
| 26 | S1** | .6553 | 3 | 6553 | -1.3788 | 26 | SI | .1907 | 1 | 1907 | 4855 |
| 27 | S1 | .4169 | 1 | 4169 | 8456 | 27 | SI | .1890 | 1 | 1890 | 4828 |
| 28 | SI | .2375 | 1 | 2375 | 5580 | 28 | S1 | .2167 | 1 | 2167 | 5260 |
| 29 | S1 | .2087 | 1 . | 2087 | 5135 | 29 | S1 | .2454 | 1 | 2454 | -5703 |
| 30 | S1 | .1970 | 1 | 1970 | 4954 | 30 | S1 | .2001 | 1 | 2001 | 5001 |
| 31 | S1 | .0051 | 1 | 0051 | 0718 | 31 | S1 | .2159 | 1 | 2159 | 5248 |
| 32 | S1 | .1859 | 1 | 1859 | 4779 | 32 | S1 | 0.117 | 1 | 0117 | 1088 |
| 33 | SI | .3813 | 1 | 3813 | 7851 | 33 | SI | .1707 | 1 | 1707 | 4537 |
| 34 | SI | .2031 | 1 | 2031 | 5049 | 34 | S1 | .0000 | 1 | .0000 | 0016 |
| 35 | SI | .1998 | 1 | 1998 | 4996 | 35 | S1 | .2258 | 1 | 2258 | 5400 |
| 36 | SI | .1110 | 1 | 1110 | 3534 | 36 | S1 | .1793 | 1 | -"1793 | 4675 |
| 37 | SI | .3405 | 1 | 3405 | 7185 | 37 | SI | .2836 | 1 | 2836 | 6292 |
| 38 | S1 | .3060 | 1 | 3060 | 6641 | 38 | S1 | .3278 | 1 | 3278 | 6983 |

| | Group | Pred | PGroup | Resid | ZResid | Panel | B: | One-Year-I | Befor | re | |
|----|-------|----------------|-----------|-------|--------|-------|----|------------|-------|--------|------|
| 1 | SE** | 390 | 100 No. | | ¥ | 1 | SI | .3208 | 1 | 3208 | 6872 |
| 2 | S3** | .2717 | 1 | .7283 | 1.6371 | 2 | SI | .3208 | 1 | 3208 | 6872 |
| 3 | S3** | .2530 | 1 | .7470 | 1.7185 | 3 | S1 | .3208 | 1 | 3208 | 6872 |
| 4 | S3** | .4595 | 1 | .5405 | 1.0846 | 4 | S1 | .3208 | 1 | 3208 | 6872 |
| 5 | S3** | .1164 | 1 | .8836 | 2.7557 | 5 | S1 | .3208 | 1 | 3208 | 6872 |
| 6 | S3 | .9993 | 3 | .0007 | .0273 | 6 | S1 | .3208 | 1 | 3208 | 6872 |
| 7 | S3** | .3993 | 1 | .6007 | 1.2264 | 7 | SI | .3208 | 1 | 3208 | 6872 |
| 8 | S3** | 10.00 | * | | S* | 8 | SI | .3208 | 1 | 3208 | 6872 |
| 9 | S3** | .2346 | 1 | .7654 | 1.8064 | 9 | SI | .3208 | 1 | 3208 | 6872 |
| 10 | S3** | 16. 4 0 | * | 99 | * | 10 | SI | .3208 | 1 | 3208 | 6872 |
| 11 | S3** | .2310 | 1 | .7690 | 1.8244 | 11 | SI | .3208 | 1 | 3208 | 6872 |
| 12 | S3 | .5033 | 3 | .4967 | .9934 | 12 | SI | .3208 | 1 | 3208 | 6872 |
| 13 | S3** | .4852 | 1 | .5148 | 1.0300 | 13 | SI | .3208 | 1 | 3208 | 6872 |
| 14 | S3 | .9906 | 3 | .0094 | .0976 | 14 | SI | .3208 | 1 | 3208 | 6872 |
| 15 | S3** | .2380 | 1 | .7620 | 1.7893 | 15 | SI | .3208 | 1 | 3208 | 6872 |
| 16 | S3** | .2771 | 1 | .7229 | 1.6151 | 16 | SI | .3208 | 1 | 3208 | 6872 |
| 17 | S3** | .2587 | 1 | .7413 | 1.6927 | 17 | SI | .3208 | 1 | 3208 | 6872 |
| 18 | S3** | .2088 | 1 | .7912 | 1.9458 | 18 | SI | .3208 | 1 | 3208 | 6872 |
| 19 | S3** | .2182 | 1 | .7818 | 1.8928 | 19 | SI | .3208 | 1 | 3208 | 6872 |
| 20 | S3** | .4938 | 1 | .5062 | 1.0125 | 20 | SI | .3208 | 1 | 3208 | 6872 |
| 21 | S3** | .1821 | 1 | .8179 | 2.1190 | 21 | SI | .3208 | 1 | 3208 | 6872 |
| 22 | S3** | .2011 | 1 | .7989 | 1.9931 | 22 | SI | .3208 | 1 | 3208 | 6872 |
| 23 | S3** | .4606 | 1 | .5394 | 1.0822 | 23 | SI | .3208 | 1 | 3208 | 6872 |
| 24 | S3** | .3984 | 1 | .6016 | 1.2287 | 24 | SI | .3208 | 1 | 3208 | 6872 |
| 25 | S3** | .2242 | 1 | .7758 | 1.8600 | 25 | S1 | .3208 | 1 | 3208 | 6872 |
| 26 | S3 | .6051 | 3 | .3949 | .8078 | 26 | S1 | .3208 | 1 | 3208 | 6872 |
| 27 | S3** | .3591 | 1 | .6409 | 1.3360 | 27 | S1 | .3208 | 1 | 3208 | 6872 |
| 28 | S3** | .4218 | 1 | .5782 | 1.1708 | 28 | S1 | .3208 | 1 | 3208 | 6872 |
| 29 | S3** | .2516 | 1 | .7484 | 1.7245 | 29 | SI | .3208 | 1 | 3208 | 6872 |
| 30 | S3** | .1057 | 1 | .8943 | 2.9093 | 30 | SI | .3208 | 1 | 3208 | 6872 |
| 31 | S3** | *6 | 14 | 35 | | 31 | SI | .3208 | 1 | ~.3208 | 6872 |
| 32 | S3 | .9993 | 3 | .0007 | .0273 | 32 | SI | .3208 | 1 | 3208 | 6872 |
| 33 | S3** | .2856 | 1 | .7144 | 1.5815 | 33 | SI | .3208 | 1 | 3208 | 6872 |
| 34 | S3** | .3735 | 1 | .6265 | 1.2952 | 34 | S1 | .3208 | 1 | 3208 | 6872 |
| 35 | S3** | .2033 | 1 | .7967 | 1.9796 | 35 | SI | .3208 | 1 | 3208 | 6872 |
| 36 | S3** | .1930 | 1 | .8070 | 2.0449 | 36 | S1 | .3208 | 1 | 3208 | 6872 |
| 37 | S3** | .2928 | 1 | .7072 | 1.5540 | 37 | SI | .3208 | 1 | 3208 | 6872 |
| 38 | S3** | .2281 | 1 | .7719 | 1.8398 | 38 | SI | .3208 | 1 | 3208 | 6872 |

| 1 | S1 | .3208 | 1 | 3208 | 6872 | 1 | S3** | .3208 | 1 | .6972 | 1.4552 |
|----|----|-------|---|------|------|----|-----------|-------|---|-------|--------|
| 2 | SI | .3208 | 1 | 3208 | 6872 | 2 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 3 | SI | .3208 | 1 | 3208 | 6872 | 3 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 4 | SI | .3208 | 1 | 3208 | 6872 | 4 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 5 | S1 | .3208 | 1 | 3208 | 6872 | 5 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 6 | S1 | .3208 | 1 | 3208 | 6872 | 6 | S3 | .9849 | 3 | .0151 | .1238 |
| 7 | S1 | .3208 | 1 | 3208 | 6872 | 7 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 8 | S1 | .3208 | 1 | 3208 | 6872 | 8 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 9 | S1 | .3208 | 1 | 3208 | 6872 | 9 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 10 | S1 | .3208 | 1 | 3208 | 6872 | 10 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 11 | SI | .3208 | 1 | 3208 | 6872 | 11 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 12 | S1 | .3208 | 1 | 3208 | 6872 | 12 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 13 | S1 | .3208 | 1 | 3208 | 6872 | 13 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 14 | SI | .3208 | 1 | 3208 | 6872 | 14 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 15 | SI | .3208 | 1 | 3208 | 6872 | 15 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 16 | SI | .3208 | 1 | 3208 | 6872 | 16 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 17 | SI | .3208 | 1 | 3208 | 6872 | 17 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 18 | SI | .3208 | 1 | 3208 | 6872 | 18 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 19 | S1 | .3208 | 1 | 3208 | 6872 | 19 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 20 | S1 | .3208 | 1 | 3208 | 6872 | 20 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 21 | SI | .3208 | 1 | 3208 | 6872 | 21 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 22 | SI | .3208 | 1 | 3208 | 6872 | 22 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 23 | SI | .3208 | 1 | 3208 | 6872 | 23 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 24 | S1 | .3208 | 1 | 3208 | 6872 | 24 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 25 | SI | .3208 | 1 | 3208 | 6872 | 25 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 26 | S1 | .3208 | 1 | 3208 | 6872 | 26 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 27 | S1 | .3208 | 1 | 3208 | 6872 | 27 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 28 | S1 | .3208 | 1 | 3208 | 6872 | 28 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 29 | S1 | .3208 | 1 | 3208 | 6872 | 29 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 30 | S1 | .3208 | 1 | 3208 | 6872 | 30 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 31 | S1 | .3208 | 1 | 3208 | 6872 | 31 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 32 | S1 | .3208 | 1 | 3208 | 6872 | 32 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 33 | S1 | .3208 | 1 | 3208 | 6872 | 33 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 34 | S1 | .3208 | 1 | 3208 | 6872 | 34 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 35 | S1 | .3208 | 1 | 3208 | 6872 | 35 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 36 | S1 | .3208 | 1 | 3208 | 6872 | 36 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 37 | S1 | .3208 | 1 | 3208 | 6872 | 37 | S3** | .3208 | 1 | .6972 | 1.4552 |
| 1 | SI | .3208 | 1 | 3208 | 6872 | 38 | S3** | .3208 | 1 | .6972 | 1.4552 |

| Panel | C: Tw | o-Years- | Befo | re | | | | | | | |
|-------|-------|----------|------|-------|---------|----|------------|-------|---|------|------|
| 1 | S1** | | | | 8 | 1 | S1** | 9 | | | ¥ |
| 2 | S1 | .2162 | 1 | 2162 | 5251 | 1 | S1 | .2064 | 1 | 2064 | 5100 |
| 3 | SI | .2003 | 1 | 2003 | 5004 | 3 | S1 | .1963 | 1 | 1963 | 4942 |
| 4 | S1 | .2206 | 1 | 2206 | 5320 | 4 | SI | .2075 | 1 | 2075 | 5117 |
| 5 | S1 | .3642 | 1 | 3642 | 7568 | 5 | SI | .1936 | 1 | 1936 | 4900 |
| 6 | S1 | .3697 | 1 | 3697 | 7659 | 6 | S1 | .2706 | 1 | 2706 | 6091 |
| 7 | SI | .4703 | 1 | 4703 | 9423 | 7 | S1 | .3190 | 1 | 3190 | 6844 |
| 8 | S1 | .2086 | 1 | 2086 | 5134 | 8 | S1 | .2067 | 1 | 2067 | 5105 |
| 9 | SI | .2079 | 1 | 2079 | 5124 | 9 | S1 | .1996 | 1 | 1966 | 4994 |
| 10 | S1** | | 8 | 20 | ÷. | 10 | S1** | * | | 20 | ¥8 |
| 11 | SI | .3161 | 1 | 3161 | 6799 | 11 | SI | .2779 | 1 | 2779 | 6204 |
| 12 | S1 | .2133 | 1 | 2133 | 5207 | 12 | S1 | .2708 | 1 | 2708 | 6094 |
| 13 | SI | .3263 | 1 | 3263 | 6959 | 13 | S1 | .3137 | 1 | 3137 | 6761 |
| 14 | S1** | .6271 | 3 | 6271 | -1.2967 | 14 | S1 | .2953 | 1 | 2953 | 6473 |
| 15 | S1 | .2154 | 1 | 2154 | 5240 | 15 | S1 | .3200 | 1 | 3200 | 6861 |
| 16 | S1 | .2357 | 1 | 2357 | 5553 | 16 | S 1 | .3097 | 1 | 3097 | 6698 |
| 17 | S1 | .2078 | 1 | 2078 | 5121 | 17 | S1 | .2124 | 1 | 2124 | 5193 |
| 18 | SI | .2092 | 1 | 2092 | 5144 | 18 | S1 | .2119 | 1 | 2119 | 5185 |
| 19 | SI | .2074 | 1 | 2074 | 5116 | 19 | S1 | .2463 | 1 | 2463 | 5717 |
| 20 | S1 | .2124 | 1 | 2124 | 5193 | 20 | S1 | .2703 | 1 | 2703 | 6087 |
| 21 | S1 | .2600 | 1 | 2600 | 5927 | 21 | SI | .1973 | 1 | 1973 | 4958 |
| 22 | S1 | .2508 | 1 | 2508 | 5786 | 22 | S1 | .1822 | 1 | 1822 | 4720 |
| 23 | S1 | .4211 | 1 | 4211 | 8529 | 23 | SI | .2115 | 1 | 2115 | 5179 |
| 24 | S1 | .1970 | 1 | 1970 | 4952 | 24 | S1 | .2169 | 1 | 2169 | 5263 |
| 25 | S1 | .2526 | 1 | 2526 | 5814 | 25 | S1 | .2047 | 1 | 2047 | 5074 |
| 26 | S1** | .5226 | 3 | 5226 | -1.0463 | 26 | SI | .2141 | 1 | 2141 | 5219 |
| 27 | S1 | .3346 | 1 | 3346 | 7091 | 27 | SI | .2010 | 1 | 2010 | 5015 |
| 28 | SI | .2060 | 1 | 2060 | 5094 | 28 | SI | .2290 | 1 | 2290 | 5450 |
| 29 | S1 | .2100 | 1 | 2100 | 5156 | 29 | S1 | .2618 | 1 | 2618 | 5955 |
| 30 | SI | .2030 | 1 | 2030 | 5046 | 30 | SI | .2309 | 1 | 2309 | 5479 |
| 31 | SI | .2182 | 1 | 2182 | 5283 | 31 | SI | .2197 | 1 | 2197 | 5306 |
| 32 | SI | .2145 | 1 | 2145 | 5226 | 32 | SI | .0031 | 1 | 0031 | 0553 |
| 33 | S1 | .2972 | 1 | 2972 | 6503 | 33 | S1 | .2086 | 1 | 2086 | 5134 |
| 34 | S1 | .2066 | 1 | 2066 | 5102 | 34 | SI | .2078 | 1 | 2078 | 5121 |
| 35 | S1 | .2028 | 1 | 2028 | 5044 | 35 | S1 | .2594 | 1 | 2594 | 5918 |
| 36 | S1 | .2133 | 1 | 2133 | 5208 | 36 | SI | .2278 | 1 | 2278 | 5431 |
| 37 | S1 | .2548 | 1 | 2548 | 5847 | 37 | S1 | .1971 | 1 | 1971 | 4955 |
| 38 | S1 | .3071 | 1 | 3071. | 6657 | 38 | S1 | .3177 | 1 | 3177 | 6823 |

| 1 | S3** | | | | | 20 | S3** | .4030 | 1 | .5970 | 1.2172 |
|----|------|-------|-------|----------|--------|----|------|-------|---|-------|--------|
| 1 | | (*) | | | 9.50 | | | | Ċ | | |
| 2 | S3** | .3063 | .6937 | 1.5050 | | 21 | S3** | .2058 | 1 | .7942 | 1.9645 |
| 3 | S3** | .2536 | .7464 | 1.7157 | | 22 | S3** | .2015 | 1 | .7985 | 1.9904 |
| 4 | S3** | .4017 | .5983 | 1.2203 | | 23 | S3** | .4988 | 1 | .5012 | 1.0024 |
| 5 | S3** | .2086 | .7914 | 1.9479 | | 24 | S3** | .3292 | 1 | .6708 | 1.4274 |
| 6 | S3** | .2030 | .7970 | 1.9812 | | 25 | S3** | .2601 | 1 | .7399 | 1.6866 |
| 7 | S3** | .3573 | .6427 | 1.3413 | | 26 | S3** | .4329 | 1 | .5671 | 1.1446 |
| 8 | S3** | .000 | 1.000 | 3.34E+96 | | 27 | S3** | .3146 | 1 | .6854 | 1.4762 |
| 9 | S3** | .2796 | 1 | .7204 | 1.6050 | 28 | S3** | .3435 | 1 | .6565 | 1.3824 |
| 10 | S3** | | | .53 | • | 29 | S3** | .3206 | 1 | .6794 | 1.4558 |
| 11 | S3** | .2025 | 1 | .7975 | 1.9843 | 30 | S3** | .2061 | 1 | .7939 | 1.9627 |
| 12 | S3** | .3382 | 1 | .6618 | 1.3988 | 31 | S3** | *8 | * | | S* |
| 13 | S3** | .3454 | 1 | .6546 | 1.3765 | 32 | S3 | .9980 | 3 | .0020 | .0451 |
| 14 | S3** | .2077 | 1 | .7923 | 1.9529 | 33 | S3** | .3180 | 1 | .6820 | 1.4643 |
| 15 | S3** | .2402 | 1 | .7598 | 1.7783 | 34 | S3** | .2638 | 1 | .7362 | 1.6706 |
| 16 | S3** | .2042 | 1 | .7958 | 1.9740 | 35 | S3** | .2086 | 1 | .7914 | 1.9475 |
| 17 | S3** | .3418 | 1 | .6582 | 1.3875 | 36 | S3** | .2982 | 1 | .7018 | 1.5341 |
| 18 | S3** | .2045 | 1 | .7955 | 1.9723 | 37 | S3** | .2567 | 1 | .7433 | 1.7015 |
| 19 | S3** | .2075 | 1 | .7925 | 1.9541 | 38 | S3** | .2204 | 1 | .7796 | 1.8808 |
| | | | | | | | | | | | |

 $\label{eq:APPENDIX} APPENDIX \quad II$ Firm Specific Probabilities and Discriminating Scores (Training Sample)

| Case | Actual | Highest | Probability | Discriminating |
|-----------|-------------|------------|---------------|----------------|
| Number | Group | Group | P(Group/Data) | Scores |
| Panel A.a | .: All Data | a, Both Ye | ars | |
| 2 | 1 | 1 | 0.7646 | -0.6615 |
| 3 | 1 | 1 | 0.6314 | -0.1463 |
| 4 | 1 | 1 | 0.6581 | -0.2402 |
| 5 | 1 | 2 | 0.5198 | 0.3511 |
| 6 | 1 | 1 | 0.5396 | 0.1592 |
| 7 | 1 | 2 | 0.8019 | 1.4129 |
| 8 | 1 | 1 | 0.6182 | -0.1009 |
| 9 | 1 | 1 | 0.7072 | -0.4227 |
| 11 | 1 | 2 | 0.7180 | 1.0394 |
| 12 | 1 | 1 | 0.8014 | -0.8362 |
| 13 | 1 | 1 | 5870 | 0.0041 |
| 14 | 1 | 2 | 0.7541 | 1.1891 |
| 15 | 1 | 1 | 0.5990 | -0.0359 |
| 16 | 1 | 1 | 0.6763 | -0.3059 |
| 17 | 1 | 1 | 0.7332 | -0.5269 |
| 18 | 1 | 1 | 0.6754 | -0.3029 |
| 19 | 1 | 1 | 0.8971 | -1.4565 |
| 20 | 1 | 1 | 0.8604 | -1.1773 |
| 21 | 1 | 1 | 0.9062 | -1.5386 |
| 23 | 1 | 2 | 0.7940 | 1.3735 |
| 24 | 1 | 1 | 0.6932 | -0.3691 |
| 25 | 1 | 1 | 0.6416 | -0.1817 |
| 26 | 1 | 1 | 0.5584 | 0.0982 |
| 27 | 1 | 1 | 0.7974 | -0.8158 |
| 28 | 1 | 1 | 0.5074 | 0.2635 |
| 29 | 1 | 1 | 0.7311 | -0.5179 |
| 31 | 1 | 1 | 0.9203 | -1.6821 |
| 33 | 1 | 2 | 0.5619 | 0.4874 |
| 34 | 1 | 1 | 0.6734 | -0.2956 |
| 35 | 1 | 2 | 0.5706 | 0.5160 |
| 36 | 1 | 1 | 0.8192 | -0.9293 |
| 38 | 1 | 1 | 0.6139 | -0.0861 |
| 40 | ī | 1 | 0.7839 | -0.7503 |
| 41 | 1 | 1 | 0.8818 | -1.3311 |
| 42 | 1 | 1 | 0.6266 | -0.1295 |
| 32 | 1 | 1 | 0.8918 | -1.4113 |

| Case | Actual | Highest | Probability | Discriminating |
|--------|--------|---------|---------------|----------------|
| Number | Group | Group | P(Group/Data) | Scores |
| 43 | 1 | 1 | 0.7009 | -0.3985 |
| 44 | 1 | 1 | 0.8177 | -0.9210 |
| 45 | 1 | 1 | 0.5311 | 0.1869 |
| 46 | 1 | 1 | 0.7281 | -0.5057 |
| 47 | 1 | 1 | 0.7598 | -0.6400 |
| 49 | 1 | 1 | 0.5443 | 0.1441 |
| 50 | 1 | 1 | 0.7223 | -0.4825 |
| 51 | 1 | 1 | 0.7251 | -0.4939 |
| 53 | 1 | 1 | 0.6376 | -0.1677 |
| 54 | 1 | 2 | 0.5581 | 0.4750 |
| 55 | 1 | 1 | 0.7385 | -0.5485 |
| 56 | 1 | 1 | 0.6252 | -0.1247 |
| 57 | 1 | 1 | 0.7025 | -0.4047 |
| 58 | 1 | 2 | 0.6513 | 0.7902 |
| 59 | 1 | 1 | 0.7655 | -0.6743 |
| 60 | 1 | 1 | 0.7728 | -0.6982 |
| 61 | 1 | 1 | 0.8817 | -1.3300 |
| 62 | 1 | 1 | 0.6084 | -0.0676 |
| 63 | 1 | 1 | 0.6730 | -0.2941 |
| 64 | 1 | 1 | 0.7598 | -0.6401 |
| 65 | 1 | 1 | 0.7356 | -0.5367 |
| 66 | 1 | 1 | 0.8203 | -0.9352 |
| 67 | 1 | 1 | 0.6344 | -0.1565 |
| 68 | 1 | 1 | 0.7286 | -0.5080 |
| 69 | 1 | 1 | 0.6261 | -0.1278 |
| 70 | 1 | 1 | 0.5421 | 0.1513 |
| 71 | 1 | 1 | 0.7297 | -0.5125 |
| 72 | 1 | 1 | 0.9586 | -2.2430 |
| 73 | 1 | 1 | 0.6816 | -0.3258 |
| 74 | 1 | 1 | 0.6858 | -0.3413 |
| 75 | 1 | 1 | 0.6823 | -0.3282 |
| 76 | 1 | -1 | 0.7706 | -0.6884 |
| 78 | 2 | 1 | 0.6035 | -0.0509 |
| 79 | 2 | 1 | 0.5032 | 0.2769 |
| 80 | 2 | 2 | 0.7089 | 1.0036 |
| 81 | 2 | 1 | 0.8007 | -0.8323 |
| 82 | 2 | 2 | 0.9880 | 3.8387 |
| 83 | 2 | 2 | 0.9833 | 3.5689 |
| 85 | 2 | 1 | 0.6224 | -0.1151 |
| 87 | 2 | 1 | 0.5991 | -0.0363 |

| Case | Actual | Highest | Probability | Discriminating |
|----------|-------------|------------|---------------|----------------|
| Number | Group | Group | P(Group/Data) | Scores |
| 89 | 2 | 2 | 0.6464 | 0.7728 |
| 90 | 2 | 2 | 0.9882 | 3.8526 |
| 91 | 2 | 2 | 0.9739 | 3.2022 |
| 92 | 2 | 1 | 0.6877 | -0.3484 |
| 93 | 2 | 1 | 0.5429 | 0.1486 |
| 95 | 2 | 1 | 0.8654 | -1.2107 |
| 96 | 2 | 2 | 0.8564 | 1.7251 |
| 97 | 2 | 1 | 0.6619 | -0.2539 |
| 99 | 2 | 2 | 0.8430 | 1.6405 |
| 100 | 2 | 2 | 0.7908 | 1.3576 |
| 104 | 2 | 2 | 0.6359 | 0.7363 |
| 108 | 2 | 2 | 0.9880 | 3.8388 |
| 109 | 2 | 1 | 0.7507 | -0.6005 |
| 110 | 2 | 1 | 0.5605 | 0.0915 |
| 111 | 2 | 1 | 0.7616 | -0.6478 |
| 112 | 2 | 2 | 0.6367 | 0.7389 |
| 113 | 2 | 1 | 0.5859 | 0.0076 |
| Panel A. | b.: Outlier | rs Omitted | | |
| 2 | 1 | 2 | 0.5125 | -0.3148 |
| 3 | 1 | 1 | 0.6396 | 0.3263 |
| 4 | 1 | 1 | 0.6277 | 0.2738 |
| 5 | 1 | 2 | 0.6480 | -0.8911 |
| 6 | 1 | 2 | 0.6523 | -0.9108 |
| 7 | 1 | 2 | 0.9040 | -2.5701 |
| 8 | 1 | 2 | 0.6730 | -1.0059 |
| 9 | 1 | 1 | 0.5274 | -0.1507 |
| 11 | 1 | 2 | 0.8057 | -1.7263 |
| 12 | 1 | 1 | 0.5952 | 0.1331 |
| 13 | 1 | 1 | 0.9111 | 2.1297 |
| 14 | 1 | 1 | 0.6571 | 0.4056 |
| 15 | 1 | 1 | 0.6241 | 0.2581 |
| 16 | 1 | 1 | 0.7155 | 0.6852 |
| 17 | 1 | 2 | 0.5009 | -0.2672 |
| 18 | 1 | 1 | 0.5401 | -0.0982 |
| 19 | 1 | 1 | 0.8818 | 1.8029 |
| 21 | 1 | 2 | 0.6621 | -0.9556 |
| 22 | 1 | 1 | 0.7216 | 0.7161 |
| 23 | 1 | 1 | 0.9052 | 2.0568 |

| Case Number | Actual Group | Highest Group | Probability P(Group/Data) | Discriminating Scores |
|----------------|-----------------|------------------|------------------------------|--------------------------|
| 24 | 1 | 1 | 0.6128 | 0.2088 |
| 25 | 1 | 1 | 0.6740 | 0.4834 |
| 26 | 1 | 1 | 0.6278 | 0.2740 |
| 27 | 1 | 2 | 0.5514 | -0.4757 |
| 29 | 1 | 1 | 0.9547 | 2.873 |
| 30 | 1 | 2 | 0.6399 | -0.8549 |
| 31 | 1 | 1 | 0.5729 | 0.0385 |
| 32 | 1 | 1 | 0.6400 | 0.3284 |
| 33 | 1 | 2 | 0.6019 | -0.6887 |
| 35 | 1 | 1 | 0.6032 | 0.1671 |
| 37 | 1 | 2 | 0.5347 | -0.4064 |
| 38 | 1 | 1 | 0.8975 | 1.9681 |
| 39 | 1 | 2 | 0.5439 | -0.4445 |
| 40 | 1 | 1 | 0.6247 | 0.2606 |
| 41 | 1 | 1 | 0.7890 | 1.0927 |
| 42 | 1 | 1 | 0.5081 | -0.2301 |
| 43 | 1 | 1 | 0.7201 | 0.7086 |
| 44 | 1 | 2 | 0.5301 | -0.3874 |
| 46 | 1 | 1 | 0.5661 | 0.0098 |
| 47 | 1 | 2 | 0.5207 | -0.3489 |
| 48 | 1 | 1 | 0.5539 | -0.0407 |
| 50 | 1 | i | 0.6135 | 0.2115 |
| 51 | 1 | 2 | 0.5199 | -0.3453 |
| 52 | 1 | 1 | 0.6185 | 0.2336 |
| 53 | 1 | 1 | 0.5519 | -0.0494 |
| 54 | 1 | 1 | 0.7654 | 0.9525 |
| 55 | 1 | 2 | 0.7386 | -1.3319 |
| 56 | 1 | 1 | 0.8574 | 1.5818 |
| 57 | 1 | 1 | 0.6625 | 0.4302 |
| 58 | 1 | 1 | 0.7300 | 0.7592 |
| 59 | 1 | 1 | 0.7538 | 0.8871 |
| 60 | 1 | 1 | 0.6302 | 0.2847 |
| 61 | 1 | 1 | 0.8037 | 1.1860 |
| 62 | î | i | 0.7979 | 1.1491 |
| 63 | 1 | i | 0.6619 | 0.4273 |
| 64 | î | 2 | 0.6634 | -0.9615 |
| 65 | 1 | 1 | 0.8686 | 1.6790 |
| 66 | 1 | î | 0.6392 | 0.3248 |
| 67 | 1 | î | 0.8402 | 1.4437 |

| Case Number | Actual Group | Highest Group | Probability P(Group/Data) | Discriminating Scores |
|----------------|-----------------|------------------|------------------------------|--------------------------|
| 68 | i | 1 | 0.8494 | 1.5154 |
| 69 | 1 | 1 | 0.6703 | 0.4662 |
| 70 | 1 | 2 | 0.5497 | -0.4687 |
| 71 | 1 | 1 | 0.5601 | -0.0153 |
| 72 | 1 | 2 | 0.5685 | -0.5473 |
| 74 | 3 | 2 | 0.7777 | -1.5517 |
| 75 | 3 | 2 | 0.7317 | -1.2953 |
| 76 | 3 | 2 | 0.8575 | -2.1091 |
| 77 | 3 | 1 | 0.8096 | 1.2250 |
| 78 | 3 | 2 | 0.5818 | -0.6033 |
| 80 | ' 3 | 1 | 0.5548 | -0.0373 |
| 81 | 3 | 2 | 0.8324 | -1.9122 |
| 82 | 3 | 2 | 0.5211 | -0.3505 |
| 83 | 3 | 2 | 0.8436 | -1.9970 |
| 85 | 3 | 1 | 0.8547 | 1.5590 |
| 86 | 3 | 1 | 0.5498 | -0.0580 |
| 88 | 3 | 2 | 0.9031 | -2.5593 |
| 89 | 3 | 2 | 0.7401 | -1.3398 |
| 93 | 3 | 2 | 0.7764 | -1.5441 |
| 97 | 3 | 2 | 0.6509 | -0.9041 |
| 98 | 3 | 2 | 0.5609 | -05155 |
| 99 | 3 | 1 | 0.5923 | 0.1206 |
| 100 | 3 | 2 | 0.5534 | -0.4841 |
| 101 | 3 | 1 | 0.5904 | 0.1123 |
| Panel B.a. | : All Data | , One-Yea | r-Before | |
| 2 | 1 | 1 | 0.5898 | -0.6664 |
| 3 | 1 | 1 | 0.6090 | -0.8315 |
| 4 | 1 | 1 | 0.5252 | -0.1250 |
| 5 | 1 | 2 | 0.5309 | 0.3394 |
| 6 | 1 | 2 | 0.5971 | 0.8959 |
| 7 | 1 | 2 | 0.5339 | 0.3643 |
| 8 | 1 | 1 | 0.5731 | -0.5250 |
| 9 | 1 | 1 | 0.5763 | -0.5513 |
| 11 | 1 | 1 | 0.5164 | -0.0521 |
| 12 | 1 | 1 | 0.5334 | -0.1929 |
| 13 | 1 | -1 | 0.6166 | -0.8974 |
| 14 | 1 | 2 | 0.6752 | 1.5955 |
| 15 | 1 | 1 | 0.5856 | -0.6305 |

| Case Number | Actual Group | Highest Group | Probability P(Group/Data) | Discriminating Scores |
|----------------|-----------------|------------------|------------------------------|--------------------------|
| 16 | 1 | 1 | 0.5068 | 0.0274 |
| 17 | 1 | 1 | 0.5743 | -0.5348 |
| 18 | 1 | 1 | 0.5627 | -0.4371 |
| 19 | 1 | 1 | 0.5285 | -0.1524 |
| 20 | 1 | 1 | 0.8335 | -3.2427 |
| 21 | 1 | 2 | 0.5772 | 0.7266 |
| 22 | 1 | 2 | 0.5101 | 0.1676 |
| 23 | 1 | 2 | 0.5155 | 0.2122 |
| 24 | 1 | 1 | 0.5074 | 0.0225 |
| 25 | 1 | 1 | 0.5428 | -0.2705 |
| 26 | 1 | 2 | 0.6549 | 1.4072 |
| 27 | 1 | 2 | 0.5820 | 0.7675 |
| 28 | 1 | 1 | 0.5867 | -0.6401 |
| 29 | 1 | 1 | 0.5663 | -0.4673 |
| 30 | 1 | 1 | 0.5334 | -0.1925 |
| 31 | 1 | 1 | 0.5302 | -0.1661 |
| 32 | 1 | 1 | 0.8286 | -3.1706 |
| 33 | 1 | 1 | 0.5007 | 0.0781 |
| 34 | 1 | 1 | 0.5435 | -0.2766 |
| 35 | 1 | 1 | 0.5746 | -0.5369 |
| 36 | 1 | 1 | 0.5427 | -0.2700 |
| 37 | 1 | 1 | 0.5448 | -0.2876 |
| 38 | 1 | 2 | 0.5395 | 0.4106 |
| 40 | 1 | 1 | 0.5770 | -0.5572 |
| 41 | 1 | 2 | 0.5105 | 0.1708 |
| 42 | 1 | 1 | 0.5844 | -0.6207 |
| 43 | 1 | 1 | 0.5600 | -0.4147 |
| 44 | 1 | 2 | 0.5275 | 0.3109 |
| 45 | 1 | 2 | 0.5087 | 0.1556 |
| 46 | 1 | 2 | 0.5926 | -0.6900 |
| 47 | 1 | 1 | 0.5579 | -0.3968 |
| 49 | 1 | 1 | 0.5098 | 0.0024 |
| 50 | 1 | 2 | 0.5182 | 0.2343 |
| 51 | 1 | 2 | 0.5476 | 0.4778 |
| 52 | 1 | 1 | 0.5292 | -0.1582 |
| 53 | 1 | 2 | 0.5705 | 0.6703 |
| 54 | 1 | 1 | 0.5079 | -0.0181 |
| 55 | 1 | 1 | 0.5661 | -0.4658 |
| 56 | 1 | 1 | 0.5729 | -0.5232 |

| Case | Actual | Highest | Probability | Discriminating |
|--------|--------|---------|---------------|----------------|
| Number | Group | Group | P(Group/Data) | Scores |
| 57 | 1 | 2 | 0.5029 | 0.1077 |
| 58 | 1 | 1 | 0.5666 | -0.4699 |
| 59 | 1 | 2 | 0.5533 | 0.5260 |
| 60 | 1 | 2 | 0.5090 | 0.1578 |
| 61 | 1 | 1 | 0.5903 | -0.6704 |
| 62 | 1 | 1 | 0.5225 | -0.1021 |
| 63 | 1 | 1 | 0.6005 | -0.7578 |
| 64 | 1 | 2 | 0.5383 | 0.4004 |
| 65 | 1 | 1 . | 0.5427 | -0.2698 |
| 66 | 1 | 1 | 0.5827 | -0.6059 |
| 67 | 1 | 2 | 0.5225 | 0.2697 |
| 68 | 1 | 1 | 0.5142 | -0.0334 |
| 69 | 1 | 1 | 0.5846 | -0.6221 |
| 70 | 1 | 1 | 0.5298 | -0.1624 |
| 71 | 1 | - 1 | 0.5067 | 0.0286 |
| 72 | 1 | 2 | 0.6184 | 1.0812 |
| 73 | 1 | 2 | 0.5358 | 0.3799 |
| 74 | 1 | 1 | 0.5456 | -0.2944 |
| 75 | 1 | 1 | 0.5497 | -0.3281 |
| 76 | 1 | 1 | 0.5281 | -0.1488 |
| 78 | 2 | 2 | 0.5089 | 0.1574 |
| 79 | 2 | 1 | 0.5592 | -0.4078 |
| 80 | 2 | 2 | 0.5439 | 0.4474 |
| 81 | 2 | 1 | 0.5114 | -0.0103 |
| 82 | 2 | 2 | 0.9576 | 6.5222 |
| 83 | 2 | 2 | 0.5187 | 0.2384 |
| 84 | 2 | 2 | 0.7660 | 2.5331 |
| 85 | 2 | 2 | 0.5122 | 0.1844 |
| 87 | 2 | 1 | 0.6109 | -0.8479 |
| 88 | 2 | 2 | 0.8138 | 3.1295 |
| 89 | 2 | 1 | 0.7368 | -2.0430 |
| 90 | 2 | 1 | 0.5303 | -0.1671 |
| 91 | 2 | 2 | 0.6988 | 1.8220 |
| 92 | 2 | 1 | 0.5665 | -0.4686 |
| 93 | 2 | 2 | 0.5347 | 0.3707 |
| 94 | 2 | 1 | 0.5241 | -0.1159 |
| 95 | 2 | 2 | 0.5246 | 0.2873 |
| 96 | 2 | 1 | 0.5230 | -0.1068 |
| 97 | 2 | 1 | 0.5917 | -0.6822 |

| Case | Actual | Highest | Probability | Discriminating |
|----------|-------------|-----------|---------------|----------------|
| Number | Group | Group | P(Group/Data) | Scores |
| 98 | 2 | 1 | 0.5414 | -0.2591 |
| 99 | 2 | 2 | 0.6521 | 1.3817 |
| 100 | 2 | 1 | 0.5319 | -0.1806 |
| 101 | 2 | 1 | 0.5333 | -0.1918 |
| 102 | 2 | 1 | 0.5548 | -0.3713 |
| 103 | 2 | 2 | 0.5006 | 0.0891 |
| 104 | 2 | 2 | 0.5108 | 0.1730 |
| 105 | 2 | 2 | 0.5026 | 0.1054 |
| 106 | 2 | 1 | 0.5314 | -0.1764 |
| 108 | 2 | 1 | 0.5332 | -0.1910 |
| 109 | 2 | 2 | 0.5491 | 0.4906 |
| 110 | 2 | 1 | 0.5525 | -0.3516 |
| 111 | 2 | 1 | 0.5129 | -0.0228 |
| 112 | 2 | 2 | 0.5158 | 0.2141 |
| 113 | 2 | 1 | 0.5019 | 0.0677 |
| 114 | 2 | 1 | 0.5364 | -0.2175 |
| Panel B. | b: Outliers | s Omitted | | |
| 2 | 1 | 1 | 0.5050 | -0.0861 |
| 3 | 1 | 1 | 0.5277 | 0.0754 |
| 4 | 1 | 2 | 0.5466 | -0.4536 |
| 5 | 1 | 2 | 0.5313 | -0.3440 |
| 6 | 1 | 2 | 0.5356 | -0.3750 |
| 7 | 1 | 1 | 0.5255 | 0.0593 |
| 8 | 1 | 2 | 0.6663 | -1.3489 |
| 9 | 1 | 1 | 0.5348 | 0.1255 |
| 11 | 1 | 2 | 0.5432 | -0.4292 |
| 12 | 1 | 1 | 0.5652 | 0.3439 |
| 13 | 1 | 1 | 0.8788 | 3.3935 |
| 14 | 1 | 1 | 0.6480 | 0.9617 |
| 15 | 1 | 2 | 0.5188 | -0.2553 |
| 16 | 1 | 2 | 0.5226 | -0.2820 |
| 17 | 1 | 2 | 0.5071 | -0.1718 |
| 18 | 1 | 2 | 0.5808 | -0.7005 |
| 19 | 1 | 1 | 0.8432 | 2.8639 |
| 20 | 1 | 1 | 0.6179 | 0.7315 |
| 21 | 1 | 1 | 0.6828 | 1.2389 |
| 22 | 1 | 1 | 0.7989 | 2.3267 |
| 23 | 1 | 1 | 0.8415 | 2.8404 |

| Case Number | Actual Group | Highest Group | Probability P(Group/Data) | Discriminating Scores |
|----------------|-----------------|------------------|------------------------------|--------------------------|
| 24 | 1 | 2 | 0.6867 | -1.5141 |
| 25 | 1 | 1 | 0.7461 | 1.7909 |
| 26 | 1 | 2 | 0.6029 | -0.8622 |
| 27 | 1 | 2 | 0.6513 | -1.2301 |
| 28 | 1 | 1 | 0.5688 | 0.3701 |
| 29 | 1 | 1 | 0.8309 | 2.7035 |
| 30 | 1 | 2 | 0.5917 | -0.7801 |
| 31 | 1 | 2 | 0.5972 | -0.8206 |
| 32 | 1 | 1 | 0.5588 | 0.2978 |
| 33 | 1 | 2 | 0.5870 | -0.7458 |
| 34 | 1 | 2 | 0.6228 | -1.0112 |
| 35 | 1 | 1 | 0.5008 | -0.1162 |
| 37 | 1 | 1 | 0.5466 | 0.2102 |
| 38 | 1 | 1 | 0.7876 | 2.2039 |
| 39 | 1 | 2 | 0.6299 | -1.0652 |
| 40 | 1 | 2 | 0.5822 | -0.7105 |
| 41 | 1 | 1 | 0.6864 | 1.2689 |
| 42 | 1 | 1 | 0.6083 | 0.6598 |
| 43 | 1 | 1 | 0.5282 | 0.0787 |
| 44 | 1 | 2 | 0.5063 | -0.1661 |
| 46 | 1 | 1 | 0.5536 | 0.2605 |
| 47 | 1 | 2 | 0.5161 | -0.2362 |
| 48 | 1 | 2 | 0.5221 | -0.2787 |
| 49 | 1 | 2 | 0.5046 | -0.1546 |
| 50 | 1 | 1 | 0.5298 | 0.0903 |
| 51 | 1 | 2 | 0.5033 | -0.1449 |
| 52 | 1 | 1 | 0.5484 | 0.2230 |
| 53 | 1 | 2 | 0.6330 | -1.0891 |
| 54 | 1 | 2 | 0.5284 | -0.0800 |
| 55 | 1 | 2 | 0.5668 | -0.5983 |
| 56 | 1 | 1 | 0.6917 | 1.3123 |
| 57 | 1 | 2 | 0.5166 | -0.2396 |
| 58 | 1 | 1 | 0.5384 | 0.1515 |
| 59 | 1 | 1 | 0.5625 | 0.3245 |
| 60 | 1 | 2 | 0.5120 | -0.2067 |
| 61 | 1 | 1 | 0.5643 | 0.3372 |
| 62 | 1 | 2 | 0.5839 | -0.7228 |
| 63 | 1 | 1 | 0.7425 | 1.7580 |
| 64 | 1 | 2 | 0.7449 | -2.0231 |

| Case Number | Actual Group | Highest Group | Probability P(Group/Data) | Discriminating Scores |
|----------------|-----------------|------------------|------------------------------|--------------------------|
| 65 | 1 | 1 | 0.8192 | 2.5591 |
| 66 | 1 | 2 | 0.253 | -0.3015 |
| 67 | 1 | 1 | 0.5900 | 0.5242 |
| 68 | 1 | 1 | 0.5444 | 0.1942 |
| 69 | 1 | 1 | 0.5065 | -0.0755 |
| 70 | 1 | 2 | 0.6021 | -0.8568 |
| 71 | 1 | - 2 | 0.5439 | -0.4338 |
| 72 | 1 | 2 | 0.5723 | -0.6383 |
| 74 | 1 | 1 | 0.5404 | 0.1657 |
| 75 | 2 | 2 | 0.5496 | -0.4751 |
| 76 | 2 | 2 | 0.5698 | -0.6201 |
| 77 | 2 | 1 | 0.5150 | -0.0153 |
| 78 | 2 | 2 | 0.5617 | -0.5620 |
| 80 | 2 | 2 | 0.5950 | -0.8045 |
| 81 | 2 | 1 | 0.6237 | 0.7752 |
| 82 | 2 | 1 | 0.6369 | 0.8756 |
| 83 | 2 | 2 | 0.6851 | -1.5013 |
| 84 | 2 | 1 | 0.5093 | -0.0558 |
| 85 | 2 | 2 | 0.5167 | -0.2399 |
| 86 | 2 | 2 | 0.5281 | -0.3214 |
| 87 | 2 | 2 | 0.5922 | -0.7836 |
| 88 | 2 | 2 | 0.6125 | -0.9338 |
| 89 | 2 | 2 | 0.5566 | -0.5249 |
| 90 | 2 | 2 | 0.5164 | -0.2594 |
| 91 | 2 | 2 | 0.6022 | -0.8577 |
| 92 | 2 | 2 | 0.5924 | -0.7848 |
| 93 | 2 | 2 | 0.6544 | -1.2625 |
| 94 | 2 | 2 | 0.6019 | -0.8554 |
| 95 | 2 | 1 | 0.6255 | 0.7886 |
| 97 | 2 | 2 | 0.5538 | -0.5052 |
| 98 | 2 | 2 | 0.5674 | -0.6030 |
| 99 | 2 | 2 | 0.5863 | -0.7400 |
| 100 | 2 | 2 | 0.5477 | -0.4615 |
| 101 | 2 | 2 | 0.5177 | -0.2473 |
| 102 | 2 | 1 | 0.5057 | -0.0814 |
| Panel C.a | ı.: Two-Ye | ars-Before | * * | |
| 2 | 1 | 1 | 0.7412 | -0.8600 |
| 3 | 1 | 1 | 0.7383 | -0.8446 |
| 4 | 1 | 1 | 0.6139 | -0.2539 |

| Case | Actual | Highest | Probability | Discriminating |
|--------|--------|---------|---------------|----------------|
| Number | Group | Group | P(Group/Data) | Scores |
| 5 | 1 | 2 | 0.5743 | 0.5330 |
| 6 | 1 | 2 | 0.5189 | 0.3024 |
| 7 | 1 | 2 | 0.7316 | 1.2577 |
| 8 | 1 | 1 | 0.7064 | -0.6806 |
| 9 | 1 | 1 | 0.7240 | -0.7697 |
| 11 | 1 | 2 - | 0.5557 | 0.4549 |
| 12 | 1 | 1 | 0.6839 | -0.5710 |
| 13 | 1 | 1 | 0.7961 | -1.1797 |
| 14 | 1 | 2 | 0.8003 | 1.6552 |
| 15 | 1 | 1 | 0.6524 | -0.4246 |
| 16 | 1 | 1 | 0.5590 | -0.0201 |
| 17 | 1 | 1 | 0.7260 | -0.7802 |
| 18 | 1 | 1 | 0.6559 | -0.4404 |
| 19 | 1 | 1 | 0.7144 | -0.7205 |
| 20 | 1 | 1 | 0.6583 | 0.4515 |
| 21 | 1 | 1 | 0.327 | -1.4298 |
| 23 | 18 | 2 | 0.7523 | 1.3694 |
| 24 | 1 | 1 | 0.6582 | -0.4509 |
| 25 | 1 | 1 | 0.6188 | -0.2750 |
| 26 | 1 | 2 | 0.7558 | 1.3890 |
| 27 | 1 | 1 | 0.5111 | 0.1784 |
| 28 | 1 | 1 | 0.6092 | -0.2335 |
| 29 | 1 | 1 | 0.6721 | -0.5154 |
| 31 | 1 | 1 | 0.7488 | -0.9016 |
| 32 | 1 | 1 | 0.8592 | -1.6402 |
| 33 | 1 | 2 | 0.5401 | 0.3900 |
| 34 | 1 | 1 | 0.6157 | -0.2614 |
| 35 | 1 | 1 | 0.5780 | -0.1000 |
| 36 | 1 | 1 | 0.6751 | -0.5295 |
| 38 | 1 | 2 | 0.5677 | 0.5051 |
| 40 | 1 | 1 | 0.7088 | -0.6927 |
| 41 | 1 | 1 | 0.8388 | -1.4757 |
| 42 | 1 | 1 | 0.7106 | -0.7017 |
| 43 | 1 | 1 | 0.5706 | -0.0688 |
| 44 | 1 | 2 | 0.5135 | 0.2799 |
| 45 | 1 | 1 | 0.5430 | 0.0464 |
| 46 | 1 | 1 | 0.7330 | -0.169 |
| 47 | 1 | 1 | 0.7496 | -0.9058 |
| 49 | 1 | 2 | 0.5658 | 0.4973 |

| Case Number | Actual Group | Highest Group | Probability P(Group/Data) | Discriminating Scores |
|----------------|-----------------|------------------|------------------------------|--------------------------|
| | | | | |
| 50 | 1 | 1 | 0.5570 | -0.0118 |
| 51 | 1 | 1 | 0.5321 | 0.0918 |
| 53 | 1 | 2 | 0.5804 | 0.5586 |
| 54 | 1 | 2 | 0.5694 | 0.5122 |
| 55 | 1 | 1 | 0.7207 | -0.7525 |
| 56 | 1 | 1 | 0.6618 | -0.4678 |
| 57 | 1 | 1 | 0.6068 | -0.2229 |
| 58 | 1 | 1 | 0.5666 | -0.0520 |
| 59 | 1 | 1 | 0.5661 | -0.0499 |
| 60 | 1 | 1 | 0.7120 | -0.7088 |
| 61 | 1 | 1 | 0.8357 | -1.4520 |
| 62 | 1 | 1 | 0.5253 | 0.1198 |
| 63 | 1 | 1 | 0.7012 | -0.6549 |
| 64 | 1 | 1 | 0.5875 | -0.1402 |
| 65 | 1 | 1 | 0.7069 | -0.6829 |
| 66 | 1 | 1 | 0.5496 | 0.0190 |
| 67 | 1 | 1 | 0.5314 | 0.0947 |
| 68 | 1 | 1 | 0.6309 | -0.3281 |
| 69 | 1 | 1 | 0.6497 | -0.4126 |
| 70 | 1 | 1 | 0.6193 | -0.2771 |
| 71 | 1 | 1 | 0.6468 | -0.3994 |
| 72 | 1 | 1 | 0.6669 | -0.4913 |
| 73 | 2 | 2 | 0.5082 | 0.2580 |
| 74 | 2 | 1 | 0.6297 | -0.3231 |
| 75 | 2 | 1 | 0.6132 | -0.2507 |
| 76 | 2 | 1 | 0.8513 | -1.5742 |
| 78 | 2 | 2 | 0.5698 | 0.5140 |
| 79 | 2 | 1 | 0.6302 | -0.3252 |
| 80 | 2 | 2 | 0.5955 | 0.6229 |
| 81 | 2 | 1 | 0.7231 | -0.7650 |
| 82 | 2 | 1 | 0.5600 | -0.0243 |
| 83 | 2 | 2 | 0.9718 | 3.8729 |
| 85 | 2 | 1 | 0.6158 | -0.2620 |
| 87 | 2 | 1 | 0.7220 | -0.7594 |
| 89 | 2 | 2 | 0.5249 | 0.3272 |
| 90 | 2 | 2 | 0.9821 | 4.3548 |
| 91 | 2 | 2 | 0.9505 | 3.2693 |
| 92 | 2 | 1 | 0.7003 | -0.6503 |
| 93 | 2 | 1 | 0.5271 | 0.1127 |

| Case | Actual | Highest | Probability | Discriminating |
|-----------|-------------|---------|---------------|----------------|
| Number | Group | Group | P(Group/Data) | Scores |
| 95 | 2 | 1 | 0.6575 | -0.4479 |
| 96 | 2 | 2 | 0.5529 | 0.4432 |
| 97 | 2 | 1 | 0.7167 | -0.7323 |
| 99 | 2 | 2 | 0.8357 | 1.9005 |
| 100 | 2 | 2 | 0.5915 | 0.6056 |
| 104 | 2 | 2 | 0.6190 | 0.7245 |
| 108 | 2 | 2 | 0.9839 | 4.4612 |
| 109 | 2 | 2 | 0.5026 | 0.2349 |
| 110 | 2 | 1 | 0.6434 | -0.3842 |
| 111 | 2 | 1 | 0.5704 | -0.0678 |
| 112 | 2 | 2 | 0.6001 | 0.6425 |
| 113 | 2 | _ 1 | 0.5380 | 0.0674 |
| Panel C.l | o: Outliers | Omitted | | |
| 2 | 1 | 1 | 0.6325 | 0.7504 |
| 3 | 1 | 1 | 0.5058 | -0.1226 |
| 4 | 1 | 1 | 0.5690 | 0.3052 |
| 5 | 1 | 2 | 0.6681 | -1.3364 |
| 6 | 1 | 2 | 0.7087 | -1.6547 |
| 7 | 1 | 2 | 0.8020 | -2.5103 |
| 8 | 1 | 1 | 0.5334 | 0.0632 |
| 9 | 1 | 1 | 0.5590 | 0.2368 |
| 11 | 1 | 2 | 0.6312 | -1.0640 |
| 12 | 1 | 1 | 0.5831 | 0.4020 |
| 13 | 1 | 1 | 0.7715 | 1.8818 |
| 14 | 1 | 2 | 0.6711 | -1.3592 |
| 15 | 1 | 1 | 0.5914 | 0.4593 |
| 16 | 1 | 1 | 0.5702 | 0.3135 |
| 17 | 1 | 1 | 0.5748 | 0.3450 |
| 18 | 1 | 1 | 0.5782 | 0.3683 |
| 19 | 1 | 1 | 0.7567 | 1.7441 |
| 21 | 1 | 2 | 0.7665 | -2.1578 |
| 22 | 1 | 1 | 0.5624 | 0.2600 |
| 23 | 1 | 1 | 0.5590 | 0.2365 |
| 24 | 1 | 2 | 0.7515 | -2.0201 |
| 25 | 1 | 2 | 0.5501 | -0.4989 |
| 26 | 1 | 1 | 0.6469 | 0.8552 |
| 27 | 1 | 1 | 0.6235 | 0.6855 |
| 29 | 1 | 1 | 0.5258 | 0.0122 |

| Case | Actual | Highest | Probability | Discriminating Scores |
|--------|--------|---------|---------------|--------------------------|
| Number | Group | Group | P(Group/Data) | Scores |
| 30 | 1 | 2 | 0.6151 | -0.9487 |
| 31 | 1 | 1 | 0.5576 | 0.2269 |
| 32 | 1 | 1 | 0.5648 | 0.2763 |
| 33 | 1 | 1 | 0.5961 | 0.4925 |
| 35 | 1 | 1 | 0.5288 | 0.0321 |
| 37 | 1 | 1 | 0.6121 | 0.6046 |
| 38 | 1 | 1 | 0.6161 | 0.6330 |
| 39 | 1 | 1 | 0.5720 | 0.3256 |
| 40 | 1 | 1 | 0.5505 | 0.1790 |
| 41 | 1 | 1 | 0.6982 | 1.2471 |
| 42 | 1 | 2 | 0.6288 | -1.0466 |
| 43 | 1 | 1 | 0.6239 | -0.6887 |
| 44 | 1 | 1 | 0.5726 | 0.3299 |
| 46 | 1 | 2 | 0.5709 | -0.6411 |
| 47 | 1 | 2 | 0.5010 | -0.1681 |
| 48 | 1 | 2 | 0.6570 | -1.2528 |
| 50 | 1 | 2 | 0.5351 | -0.3978 |
| 51 | 1 | 2 | 0.5039 | -0.1876 |
| 52 | 1 | 1 | 0.5254 | 0.0095 |
| 53 | 1 | 1 | 0.6208 | 0.6661 |
| 54 | 1 | 1 | 0.5954 | 0.4873 |
| 55 | 1 | 2 | 0.5454 | -0.4673 |
| 56 | 1 | 1 | 0.6332 | 0.7555 |
| 57 | 1 | 2 | 0.5535 | -0.5223 |
| 58 | 1 | 1 | 0.7592 | 1.7672 |
| 59 | 1 | 1 | 0.5443 | 0.1373 |
| 60 | 1 | 1 | 0.5542 | 0.2042 |
| 61 | 1 | 1 | 0.5594 | 0.2394 |
| 62 | 1 | 1 | 0.5566 | 0.2201 |
| 63 | 1 | 1 | 0.5601 | 0.2441 |
| 64 | 1 | 1 | 0.6308 | 0.7382 |
| 65 | 1 | 1 | 0.8239 | 2.4302 |
| 66 | 1 | 1 | 0.5745 | 0.3430 |
| 67 | 1 | 1 | 0.8179 | 2.3616 |
| 68 | 1 | 1 | 0.6190 | 0.6539 |
| 69 | 1 | 1 | 0.5529 | 0.1949 |
| 70 | 1 | 1 | 0.5613 | 0.2524 |
| 71 | 1 | 2 | 0.5048 | -0.1935 |
| 72 | 1 | 1 | 0.7422 | 1.6145 |

| Case Number | Actual Group | Highest Group | Probability P(Group/Data) | Discriminating Scores |
|----------------|-----------------|------------------|------------------------------|--------------------------|
| 74 | 2 | 2 | 0.5818 | -0.7160 |
| 75 | 2 | 2 | 0.5947 | -0.8052 |
| 76 | 2 | 2 | 0.7208 | -1.7541 |
| 77 | 2 | 1 | 0.6443 | 0.8362 |
| 78 | 2 | 2 | 0.5028 | -0.1805 |
| 80 | 2 | 1 | 0.5614 | 0.2531 |
| 81 | 2 | 2 | 0.6269 | -1.0328 |
| 82 | 2 | 1 | 0.5294 | 0.0365 |
| 83 | 2 | 2 | 0.5943 | -0.8025 |
| 85 | 2 | 1 | 0.5416 | 0.1185 |
| 86 | 2 | 1 | 0.5369 | 0.0867 |
| 88 | 2 | 2 | 0.8972 | -3.7988 |
| 89 | 2 | 2 | 0.6204 | -0.9862 |
| 93 | 2 | 2 | 0.5269 | -0.3423 |
| 97 | 2 | 2 | 0.5493 | -0.4934 |
| 98 | 2 | 1 | 0.5584 | 0.2325 |
| 99 | 2 | 1 | 0.7059 | 1.3091 |
| 100 | 2 | 2 | 0.6503 | -1.2035 |
| 101 | 2 | 1 | 0.5998 | 0.5184 |

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